

You say you want to make more money
You say you want things to be different
But when 6am rolls around, you hit that snooze button
Turn over and go back to sleep again
You value your sleep more than changing your life
And I'm not against sleep, but sometimes you need to do what others won't do
today
So you can have what others can't have tomorrow

See, some of you are not willing to be bad at something long enough to get good at it
See, if you don't like sales, you're not by yourself
I didn't like sales. I wasn't good at it
But I was willing to last through the learning curve, and I stayed bad long enough to get good
What would your life look like with an extra 6 or 7 figures
Hey, you know what? I've made lots of sales since then
My first sale, year and a half, right
And now I've made sales. I mean, I've made...
The biggest sale I ever made was a \$400,000 sale. It's great to do \$400,000 on a webinar
But how about a \$400,000 one sale
I stayed in the game long enough to learn the game

Waking up an hour early is an opportunity to get ahead
Why do you think POOR stands for passing over opportunities repeatedly
It's right there. Take it

You know why it's hard for you to sell? Because you're trying to sell
You know why it's hard for you to get people to buy? Because you're trying to get people to buy
See, I don't ever want to... Somebody came to me one time and said
Are you in sales? I said, I am
They said, What do you sell? I said, That depends
What do you want to buy

But what's easy to do is also easy not to do

You must focus on others, not on yourself
That's secret number two. Focus on others

Don't despise small beginnings because it's in the small steps that lead to big changes
You've had get in shape and lose weight on your goals list for the past five years
But when evening rolls around, instead of hitting the weights
You're hitting a bag of potato chips
Instead of walking or running, listening to something inspirational
You're watching people live their dreams instead of you living yours
I don't have a favorite sports team
My family is my team
That's the championship I'm fighting for

Anybody who knows me knows that all of the principles that I teach, they come from the Bible
I don't always show you the chapter and verse, but I'm telling you, if you hear me say something

You know that's where it came from
It's really interesting. There's this verse that says
Seek ye first the kingdom of God and His righteousness, and all these things
shall be added unto you
How many of y'all have heard that before, right
But almost everybody knows what it says, almost nobody knows what it means
Right? Like, what is the kingdom of God
And see, when I realized, came to the realization what the kingdom of God is
It was amazing, because what it really is all about
It's about me yielding to God as the king of my life
And then when I yield to Him as the king of my life
I get to rule over my assignment as the king of my assignment
So nobody can do the thing that I am here to do better than me
I am King Myron. Right
And I don't need to be the king over people because I'm the king over my assignment
And here's what's really cool
I get to use the assignment that I'm king over to serve other people